



Training Sales Consultant – Regina

MicroAge is seeking an individual with a passion for excellence, and a strong work ethic to develop new relationships and grow existing ones.

We value and invest in creativity, intelligence and effort in the building of relationships. The position will have responsibility for identifying, developing, and managing training sales opportunities. You will act as the primary client interface in all relationship managed activities both internally and externally to achieve company objectives and more importantly client objectives.

The ideal candidate will have a strong belief in the benefits and value of training along with previous sales experience. Required is the proven ability to work with a moderate level of supervision. Candidates must be willing to develop new business through prospecting, lead generation and cold calls. Excellent oral and written communication skills are a must.

This position will focus on the application software training market. A strong advanced knowledge of Microsoft office and Adobe software and applications would be a great asset.

We offer an exciting, fast paced environment where you will use a consultative approach to our services. We provide a competitive base salary plus a commission sales structure. We also offer a comprehensive benefit package as well as opportunities for growth and development.

Please submit resumes to: hr@microagesask.com

Human Resources
1060 Winnipeg St.
Regina, SK
S4R 8P8

Phone calls are discouraged.